Dear Friends,

We can all agree that 2020 was a very difficult year for so many reasons. When we first decided to close our three facilities last year before it was mandated, we only knew that keeping our staff and our vulnerable client population safe and secure had to be our top priority.

Seeing how well our staff members adjusted to a new normal and how quickly they pivoted to offer new or modified services was heartwarming. Avenidas staff members worked diligently and remotely to continue to provide information and resources to help our community’s seniors, their families and caregivers.

Here’s a brief snapshot of what Avenidas has been doing this past year:

- Taking calls on our hotline and responding to requests
- Delivering groceries, supplies and medicine to those in need
- Updating our Avenidas without Walls Resource page on our website (www.avenidas.org) to make it a one-stop shop for information about Covid-19
- Making daily, weekly and birthday phone calls as requested to decrease loneliness
- Creating new programs to keep our LGBTQ community involved, such as a Virtual Support Group, a Movie Review Discussion Group on Zoom and a photo treasure hunt
- Transitioning many of our classes to Zoom to keep people learning and moving
- Staying involved with our adult day health participants and their families with phone calls and nursing visits to drop off supplies, activity packets and check blood pressures
- Developing Zoom classes of interest to Avenidas Chinese Community Center members
- Teaching seniors how to use this crucial new tool called Zoom via our Senior Planet@Avenidas online classes and written instructions (available in 3 languages)
- Coordinating volunteers to assist in making social phone calls and writing letters to cheer up isolated seniors
- Working to counsel seniors through this emotional time and help with care planning

As we enter the new year, we will continue to evaluate how best we can serve our community’s most frail population to the best of our abilities. Your continued belief in our staff and support for our programs is even more valuable now more than ever. You have our thanks.

Hank Massey
Avenidas Board Chair

John Sink
Acting CEO and President
December 18, 2020

Dear Avenidas staff,

Congratulations on your selection as a recipient of the County’s “COVID-19 Outstanding Service Award.” It comes with thanks for your exceptional contribution during these difficult times.

I hope you had a chance to watch our Board’s virtual awards ceremony on Monday afternoon. But if you weren’t able to attend, there’s a video of the event on the Board’s meeting page at: https://tinyurl.com/District5Awards.

Your good and important work during these very challenging times is really quite extraordinary. And I wanted you to know that your contributions here in District Five are much appreciated. I was so pleased to be able to acknowledge your efforts during our virtual ceremony; my only regret is that there simply wasn’t enough time for me to recognize each recipient individually, as well as the exemplary work you’ve done!

Please accept this medal in recognition of the community’s gratitude for your outstanding efforts, particularly during a time when many needed a little extra help. Simply put, you did good!

With deep appreciation,

S. Joseph Simitian
County Supervisor, Fifth District
Fiscal Year 2019-2020

Operating Revenues & Support*

- Program service fees $1,666,193
- Contributions and special events $2,564,619
- Board-authorized reserve transfers and net assets released $1,562,765
- Government funding $839,512
- Other $6,065

Total revenues & support $6,639,154

Expenses

- Program services $5,152,008
- Management and general $1,386,733
- Fundraising - general $393,646

Total expenses $6,932,387

Depreciation and amortization ($699,783)

Expenses less depreciation $6,232,604

Change in Net Assets

From operating activities (excluding depreciation) $406,550
Depreciation and amortization ($699,783)
Bequests $900,000
Investment gain/(loss) $272,162
Appropriation of endowment and reserve assets ($1,562,765)

Total Change in net assets ($683,836)

Net Assets

Beginning of year $49,226,887
End of year $48,543,051

* Reflects operating revenues for the period

FY20 Highlights

- Community support was at an historic high, with contributions of nearly $2.6 million. We were fortunate to receive some major donations in response to the extraordinary circumstances caused by the COVID-19 pandemic, which allowed us to pivot and concentrate on our population’s emergency needs during the sheltering-in-place order. We expanded our website to serve as a clearinghouse for resources and information people could turn to, and we deployed staff to carry out essential tasks for our home-bound, frail clients.

- Main funding streams, together making up 87% of the total revenue, are fees for service, fundraising and transfers from net assets. The latter is composed of the regular payout from the endowment and board authorized use of reserves.

- To eliminate the need for layoffs during the pandemic, we applied for and received PPP funds.

- Fees for service covered 23% of operating expenses, excluding depreciation expense, private donations covered 21% and transfers covered 24%.
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Sourcewise
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The Ronald and Ann Williams Charitable Foundation

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